

## Exclusive Finance Offers Now Available

**During these difficult economic times, the need for greater efficiency and productivity is greater than ever before.**

**It can make the difference in the struggle to survive. At the same time, pressures on cash flow may be making it harder to invest in the very technology that will help give you the competitive edge.**

At Niton UK we know from our many satisfied customers that our range of handheld XRF analysers can transform working practices, bringing increased speed and confidence to your metals analysis.

To help your business quickly access these benefits, we are now pleased to offer you a selection of exclusive finance options\* on our range of powerful handheld XRF analysers.

- Experience the benefits of a Niton analyser without delay
- Spread the cost of purchasing your instrument
- Preserve liquidity in your business with multiple payments
- Fixed payments make it easier to forecast cash flow
- A range of options to suit any budget
- Terms from 6 to 24 months, from only £499 per month.



Our finance packages are structured and delivered by an established provider that has been specially selected by Thermo Scientific, so you can be confident that you will receive a transparent and high quality service.

To find out more about these exclusive finance options, please contact us now on 01256 397860 or email us on [info@nitonuk.co.uk](mailto:info@nitonuk.co.uk).

\* Subject to credit approval.  
Full written quotation available on request.



## Have You Got Your PMC?

**Keep Productivity Maximised Constantly with our Preventative Maintenance Contracts**



Keeping your Niton analyser in tiptop condition, ready for use and maintaining its accuracy is essential to maintain your productivity. Therefore, you will certainly be best off having one of our preventative maintenance contracts in place. Some of the benefits include the following:

- Annual calibration including full element suite for every mode on the analyser.
- Free software upgrades including PC NDT software upgrades.
- Full certificate provided for instrument calibration.
- 10% discount on all parts used during any repair.
- 10% discount on labour during any repair.
- 25% discount on all detectors outside the warranty period

- Free replacement of x-ray tube upon failure (not including accidental damage).
- 15% discount on broken and damaged tubes.
- Priority on all loan instruments.
- Discounts on all consumable items including batteries, chargers, and kapton/prolene/polypropylene windows.

Many of our leading customers keep their Niton “guns” ready for action using the benefits of our preventative maintenance contract –for example, EMR and ELG, two of the leading recycling companies, both of whom have contracts on all of their Niton analysers.



For further details and pricing, please contact our Service Manager, Paul Sparks, on 01256 397860 or send him an email to paulsparks@nitonuk.co.uk.

## People in Profile - Ken Granger

A very warm welcome to the latest member of the Niton UK team.

Ken Granger joins us as Sales Representative, with particular focus on mining, RoHS and archaeological applications. Ken has a background in engineering and manufacturing design, and is experienced in sales techniques that ensure the delivery of the best product to suit a customer’s precise requirements.

We wish Ken all the best in his career with us!



## Seasons Greetings

2011 draws to a close, and we’d like to take the opportunity to thank our customers for their support over the year.

We all face challenging trading conditions in these turbulent economic times - but Niton UK remain committed to delivering our market leading XRF instruments with the very best service and at prices that offer real value for money.

**Our very good wishes for a happy Christmas!**

